



Elite Valuation

Sagar Shah

CA, CS, Registered Valuer



Mission

"At the Pinnacle of our Proficiency, We embark on a **Mission to deliver unparalleled Niche Advisory and Regulatory Services**, meticulously addressing the different Regulatory Requirements.

With **Steadfast Integrity and a Commitment to Excellence**, our goal is to establish ourselves as one of India's premier Boutique Advisory firms.

Our mission is to provide Advisory that are not just Accurate, but also **instrumental in shaping Strategic Decisions and Unlocking Potential**, thereby fortifying the Foundations of our Clients' Success."

Brief Profile



Sagar Shah

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www.EliteValuation.in

www.Esopservice.com

- Sagar Shah is a CA, CS and Registered Valuer
- He is an **All India Rank holder in CA examination.**
- He has work experience of **15 years out of which 9 years, he has worked in Ernst & Young (EY)** and has served large Indian and foreign MNCs.
- Core expertise includes the following:
 - Designing ESOP Scheme, Advising on Tax Optimization and Implementation of Scheme
 - Valuation of Companies/ Business of different industries and size
 - Valuation of Intangible Assets including Trademark, Copyright, Brand, Software, License, etc. and Shares & Securities such as OCD, CCPS, CCDs, NCDs, etc.
 - Advisory for M&A, International tax, Transfer Pricing, Cross-Border Transaction, Financial DD & Analytics, BRSR and FEMA.
 - Advisory and Compliance services related to Fund Structuring, setting up of Fund & Annual/ Regular compliances.
 - Assist clients in effectively navigating and complying with the unique regulatory framework of GIFT CITY, Licensing and Approvals, Business Setup and Structuring.
 - Offering strategic guidance on international tax matters to optimize cross-border holding and operating structure, manage tax liabilities, and fostering a tax-efficient global business structure

Guides



The Ultimate Business Valuation Guide 2026



Business Valuation

The Ultimate Business Valuation Guide 2026

A comprehensive primer on valuing businesses across all major approaches, regulatory frameworks, and industry contexts under Indian law. From income and market methods to compliance under SEBI, Income Tax, and FEMA.



The Ultimate M&A Valuation Playbook 2026



M&A Valuation

The Ultimate M&A Valuation Playbook 2026

A practitioner-grade framework for Indian investment bankers, PE funds, and corporate acquirers to navigate complex deal economics, regulatory compliance, and post-merger accounting.



Strategic vs. Financial Buyer Valuation Guide 2026



M&A Valuation

Strategic vs. Financial Buyer Valuation Guide 2026

A number-driven framework for understanding how strategic acquirers and financial buyers approach the same target differently, from synergy sizing to LBO modelling.



The Complete Guide to Purchase Price Allocation 2026



PPA Valuation

The Complete Guide to Purchase Price Allocation 2026

A step-by-step guide to Purchase Price Allocation under Ind AS 103, from intangible asset identification to goodwill computation and post-PPA financial impact modelling.



The Ultimate Brand Valuation in India Guide 2026



Brand Valuation

The Ultimate Brand Valuation in India Guide 2026

India's most comprehensive guide to Brand and Trademark Valuation, covering income, market, and cost approaches across M&A, Transfer Pricing, FEMA, and litigation support mandates.



The Ultimate Patent Valuation in India Guide 2026



Patent Valuation

The Ultimate Patent Valuation in India Guide 2026

A definitive guide to Patent and IP Valuation in India, covering technology licensing, pharmaceutical pipeline models, and infringement damages under FEMA, Transfer Pricing, and the Patents Act, 1970.

Guides

The Ultimate Copyright Valuation In India Guide 2026



Copyright Valuation

The Ultimate Copyright Valuation in India Guide 2026

A sector-specific guide to copyright Valuation in India, covering music catalogues, film libraries, software codebases, and content rights under the Copyright Act, 1957, Ind AS, and FEMA.

The Ultimate Alternative Investment Funds Guide 2026



AIF & Funds

The Ultimate Alternative Investment Funds Guide 2026

A practical guide to AIF categories, SEBI regulations, fund structuring, taxation, and investor governance for India's alternative investment ecosystem.

The Ultimate AIF Valuation in India Guide 2026



AIF Valuation

The Ultimate AIF Valuation in India Guide 2026

A comprehensive guide to AIF portfolio valuation, NAV calculation, IPEV standards, SEBI compliance, and carried interest waterfall modelling.

The Ultimate CFO's Handbook: CFO Advisory on Regulations in India – Guide 2026



CFO Advisory

The Ultimate CFO's Handbook: CFO Advisory on Regulations in India – Guide 2026

A guide for Indian CFOs on valuation compliance under the Companies Act, FEMA, Income Tax, and SEBI frameworks, covering FDI, ESOPs, mergers, and related-party transactions.

The Ultimate ESOP Guide In India 2026



ESOP Advisory

The Ultimate ESOP Guide 2026: ESOP Advisory for Founders, CFOs & HR Leaders

Complete ESOP Guide 2026 covering ESOP design, valuation, taxation, compliance, Ind AS 102, FEMA, SEBI rules, and employee ownership strategies in India.

The Ultimate Guide on Financial Modelling in India 2026



Financial Modelling

The Ultimate Guide on Financial Modelling in India 2026

A step-by-step guide covering three-statement models, DCF, LBO, M&A, and comparable company analysis – built for Indian finance professionals across PE, investment banking, corporate finance, and CA practice.

Team Profile



CA Binit Shah



**CA Harsh
Dharamdasani**



**Deeksha
Upadhyay (MBA)**



**Himanshu Tilani
(MBA)**

Team Profile



Bhoomi Shah
(CS, LLB)



Jainam Shah



Jeet Panchal



Raj Bhojwani

Overview of Valuation Services

1



Secretarial Regulation

2



Income Tax Regulation

3



FEMA Regulation

4



ESOP Valuation

5



Ind AS/ IFRS

6



Merger & Amalgamation

7



Intangible Assets

8



Actuarial Valuations

Overview of ESOP Services

1



ESOP Scheme Design & Structuring

2



Regulatory Compliance & Documentation

3



Valuation of ESOPs

4



Cap Table & Dilution Analysis

5



Tax Structuring

6



Implementation Support

7



Accounting Support

8



Secretarial Support

Overview of FEMA Services

1



FDI
Advisory and Compliance

2



ODI
Advisory and Compliance

3



ECB
Advisory and Compliance

4



Cross-border
Investment Advisory

5



FEMA Export-Import
Advisory and Compliance

6



Compounding and Disputes
Compliance

7



Structuring Investments
as per FEMA

8



FEMA - NRI
Advisory and Compliance

Overview of AIF Services

1



Overview of AIF
Landscape in India

2



Advising on Optimal AIF
Structure

3



SEBI Registration Process

4



Advisory & Compliance of
Cross border regulation

5



Consultation with SEBI
for Approval

6



Drafting PPM and other
relevant documents

7



SEBI Compliance and
Reporting

8



Income-tax Compliances

Overview of Transaction Services

1



Evaluating Target Entity

2



Negotiation of Deal

3



Drafting of Key
Agreements

4



Advising on Structure of
Deal

5



Financial Due Diligence

6



Tax and Corporate
Secretarial Due Diligence

7



Optimization of Tax
Structure

8



Implementation of Deal

Overview of Due Diligence Services

1



Financial DD

2



Direct Tax DD

3



Indirect Tax DD

4



Transfer Pricing DD

5



Valuation DD

6



Secretarial DD

7



Regulatory &
Compliance DD

8



HR & Payroll DD

Overview of Advisory & Regulatory Services

1



Direct and International
Tax Advisory

2



Transfer Pricing
Advisory

3



RPT Advisory and
Compliance

4



ESOP Advisory and
Structuring

5



AIF Advisory and
Compliance

6



GIFT CITY Advisory
and Compliance

7



Merger & Acquisition

8



Financial Due Diligence
& Analytical

Overview of Intangible Assets Valuation Services

1



Goodwill Valuation

2



Patents Valuation

3



Copyrights Valuation

4



Brand Valuation

5



Customer Contracts
/ Relationships

6



Non-Compete Agreements

7



Trademark Valuation

8



Other Types of Intangibles

MNCs and Listed Companies Catered



MNCs and Listed Companies Catered



MARWADI
CHANDARANA
GROUP

adani

Ports and
Logistics



LeapFrog
Investments



**Ambuja
Cement**

MNCs and Listed Companies Catered

adani
Renewables

SCHÜTZ


marico

goddrej

GOBLIN®

MNCs and Listed Companies Catered



MNCs and Listed Companies Catered



MNCs and Listed Companies Catered



MARWADI
CHANDARANA
GROUP



The **FACTORY**
SCIENCE

maxbyte.
inspiring industry x.0

MNCs and Listed Companies Catered



ACCUMAX



Netweb[®]
TECHNOLOGIES



SVITZER

MNCs and Listed Companies Catered



MNCs and Listed Companies Catered



SAHANA
system limited



OMEGA INTERACTIVE TECHNOLOGIES LTD



Lalbaug Co-operative Bank Limited

MNCs and Listed Companies Catered



MNCs and Listed Companies Catered



MNCs and Listed Companies Catered



Acme Formulation



Bidhan
Advertising & Marketing Pvt. Ltd.



MNCs and Listed Companies Catered



CESARE BONETTI®



MNCs and Listed Companies Catered



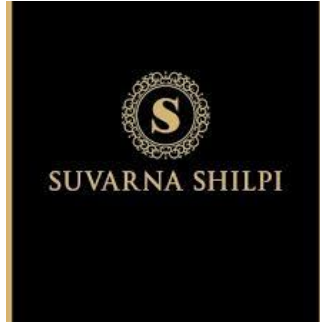
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wellnest



SD OVERSEAS

MNCs and Listed Companies Catered



MNCs and Listed Companies Catered



MNCs and Listed Companies Catered



BIPL PAC-TECH PVT LTD



MNCs and Listed Companies Catered



MNCs and Listed Companies Catered



IntelliKonnnect



LeapFrog
Investments



ID INFO BUSINESS SERVICES LIMITED

MNCs and Listed Companies Catered



Phoenix Assurance



MNCs and Listed Companies Catered



BRANDED FACTORY
A Complete Shopping Factory



Turner & Townsend

MNCs and Listed Companies Catered



MNCs and Listed Companies Catered



Flow Dynamics India



HAIR **DRAMA** CO.



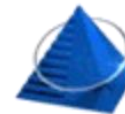
MNCs and Listed Companies Catered



MNCs and Listed Companies Catered



Sahajanand
Life Sciences Pvt. Ltd.



RADIXWEB
Simplified IT Outsourcing

MNCs and Listed Companies Catered



MNC Groups Valued for Our Clients





THANK YOU

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